

Export Manager

**Can you bring Maistic products to European supermarkets, retailers and distributors?
We are looking for an Export Manager with +10 years' experience and relevant connections in introducing and maintaining good relations within the markets described.**

Maistic Bio Group is expanding. More products, more countries, more manufacturers, more and bigger clients. The European markets are urging for our products and solutions - all of them plastic free and compostables complying to our mission: Less Plastic in this World. To handle the expansion, we are hiring for a number of key posts.

Build our European markets

The markets for plastic free, microplastic free and biobased compostable products and packaging are growing fast. Not only in Europe, but all over the world. As the attention to plastic and plastic pollution are rising, alternatives are demanded by companies wishing for green products and CSR profiles. Maistic Bio Group key mission is Less Plastic in this World and we don't sell traditional plastics, and because we cooperate with not one, but a large number of both manufacturers of biobased products and materials and developers of compostable bioplastics, the Maistic brand has large potential. It will be your responsibility to access these markets independently and in close cooperation with Maistic founder and CEO, Brian Bouet Smith. Agents and our Sales Manager will be in your team Day1. Also, you will be responsible and the main driver for applying standardized procedures for all sales and offers in the organization.

About you

We expect you to be disciplined and excellent in international new biz. Your client reference list must be highly relevant in Maistic main markets; primarily supermarkets, nonfood, DIY and household retailers, eco segments and distributors of packaging, HORECA and cleaning. Experience in private label, polymer resin sales, shopping bag tenders and sales to municipalities is an advantage, but for this position not demanded. Knowledge and references in packaging would be appreciated. Negotiation level in written and spoken English is demanded; German, French and/or Spanish is an advantage. You should expect +50 days for travelling yearly, mainly in Europe. Workplace in Helsingør. Salary will be negotiated as a mix of Sales department sales and goals and monthly wage.

When sending your curriculum and motivated application letter, please describe results in recent jobs, including how your marketstrategy will be for the first 180 days.

About you and Maistic

Good relations and honest sales are key to Maistic. All of us are related to the Sales department every day, making your position an important center of a lot of Maistic work. People and social skills are therefore essential, but more importantly you must be a colleague wishing to add positives to our good office work environment. Be eager to make a difference. And ready to sometimes help with aspects not written in your job description. We are still a smaller, yet fast growing company, and being first mover on a global growing trend makes us move fast at times. It can be tough, but you must agree with us: It's where the fun is too.

Send your application

marked 'Export Manager' by email to job@maistic.com, att. boardmember Peter Straadt. You are also welcome to contact Peter Straadt with questions related to the job, please use cell +45 2637 3100. Also please check Maistic and owners at our website, social media and LinkedIn. We will read applications and call for interviews as applications arrive. We look forward welcoming you at Maistic.

MAISTIC Bio Group ApS is a Danish producer founded in 2015 specialized in plastic free and preferably certified compostable products and packaging, mostly for retail, food industry and HORECA. We market our products under brands Maistic and Maistic Wheatie and produce private label. Maistic represent a number of developers of compostable bioplastics, both resin and products. In 2017 Maistic started developing compostable raw material with external partners.